



JOERG LISZKA LAVERTY SENECZKO P.C.

Management-Side Labor and Employment Law

\$75.00 Per Month Flat Rate Telephone Consultation Program

Wessels Sherman offers its clients a unique option — a \$75.00 per month flat rate program for certain telephone legal advice.

Reason for Program: This telephone consultation program was instituted by firm founder Richard H. Wessels to encourage frequent counseling of the firm's clients and to assist our clients in adopting preventive programs and policies in their workplaces.

Easy Access to Firm's Attorneys: To help our clients who select the \$75.00 monthly flat rate program, Wessels Sherman provides cell phone numbers of all of its attorneys.

Scope of the Program's Telephone Consultation: Legal counseling by a Wessels Sherman attorney under the \$75.00 per month flat rate program covers the following kinds of activities:

- Opinions on how to handle personnel problems;
- Conferences as to whether or not a certain course of action could lead to significant legal difficulties;
- Discussions regarding whether or not a particular issue or concern indicates that there should be follow-up consultation and/or legal research, etc.

These are just examples of possible phone calls that could come to Wessels Sherman under this program. It bears noting that the program obviously does not apply to telephone discussions of "ongoing/pending" litigation and non-litigation matters we are handling for a client. Examples of such "ongoing/pending" matters include Equal Employment Opportunity Commission (EEOC), National Labor Relations Board (NLRB), federal and state court cases and collective bargaining negotiations. Telephone discussions concerning "ongoing/pending" matters will be billed at our normal hourly rate as discussed below. In addition, the program is also **not** intended to be:

- A substitute for thorough legal research when needed; and/or
- A substitute for an in-depth strategy session.

Of course, if the attorney contacted under the \$75.00 monthly flat rate program is required, by virtue of the telephone call, to follow up with legal research, drafting of letters and/or documents, drafting of employee handbooks, contacting governmental agencies and/or officials, etc., those activities would be billed to the client under our normal billing structure of:

Richard H. Wessels	\$360	Anthony J. Caruso	\$290
James B. Sherman	\$350	Christopher Jison	\$175
Nancy E. Joerg	\$400	Law Clerks	\$100
Walter J. Liszka	\$350	Paralegals	\$100
Joseph H. Laverty	\$290		
Alan E. Seneczko	\$325		
Jennifer A. Murphy	\$340		

No Exact Science: Our clients who have selected the \$75.00 monthly flat-rate program feel that it is an exceedingly cost-effective way of obtaining legal counseling and instituting preventative legal measures in their workplace. We agree.

In order to avoid any misunderstandings about what telephone services are encompassed within the monthly flat rate program, in circumstances where the attorney must perform services beyond those covered by the program, our attorneys are instructed to alert you that a charge in addition to the \$75.00 flat rate charge may be incurred for any extra services. You will be so advised in all such cases, except where Wessels Sherman is handling an ongoing/pending matter, prior to the rendering of the additional services.

However, if you are ever in doubt about whether a certain phone call falls under the \$75.00 per month flat rate telephone consultation program – or whether or not the legal problems are such that additional legal services would be required and, therefore, would be billed outside the \$75.00 monthly flat rate program – you should, of course, feel free to ask the appropriate attorney directly whether or not this legal problem would fall into the \$75.00 per month program.

Please feel free to contact any of our five offices regarding a phone client question. Phone numbers are below:

St. Charles, IL – (630) 377-1554	Chicago, IL – (312) 629-9300
Minneapolis, MN – (952) 746-1700	Oconomowoc, WI – (262) 560-9696
Davenport, IA – (563) 333-9102	

To sign up for our \$75.00 per month flat rate telephone consultation program, contact:

Lisa Narug, Legal Assistant
Wessels Sherman, St. Charles, Illinois office
(630) 377-1554